By Senator Sobel

	31-00775-10 2010840
1	A bill to be entitled
2	An act relating to community associations; amending s.
3	718.103, F.S.; revising the definition of the term
4	"developer" to exclude a bulk assignee or bulk buyer;
5	creating part VII of ch. 718, F.S., relating to
6	distressed condominium relief; providing a short
7	title; providing legislative findings and intent;
8	defining the terms "bulk assignee" and "bulk buyer";
9	providing for the assignment of developer rights to
10	and the assumption of developer rights by a bulk
11	assignee; specifying liabilities of bulk assignees and
12	bulk buyers; providing exceptions; providing
13	additional responsibilities of bulk assignees and bulk
14	buyers; authorizing certain entities to assign
15	developer rights to a bulk assignee; limiting the
16	number of bulk assignees at any given time; providing
17	for the transfer of control of a board of
18	administration; providing effects of such transfer on
19	parcels acquired by a bulk assignee; providing
20	obligations of a bulk assignee upon the transfer of
21	control of a board of administration; requiring that a
22	bulk assignee certify certain information in writing;
23	providing for the resolution of a conflict between
24	specified provisions of state law; providing that the
25	failure of a bulk assignee or bulk buyer to comply
26	with specified provisions of state law results in the
27	loss of certain protections and exemptions; requiring
28	that a bulk assignee or bulk buyer file certain
29	information with the Division of Florida Condominiums,

Page 1 of 14

31-00775-10 2010840 30 Timeshares, and Mobile Homes of the Department of 31 Business and Professional Regulation before offering 32 any units for sale or lease in excess of a specified 33 term; requiring that a copy of such information be 34 provided to a prospective purchaser; requiring that 35 certain contracts and disclosure statements contain 36 specified statements; requiring that a bulk assignee 37 or bulk buyer comply with certain disclosure requirements; prohibiting a bulk assignee from taking 38 39 certain actions on behalf of an association while the bulk assignee is in control of the board of 40 41 administration of the association and requiring that 42 such bulk assignee comply with certain requirements; 43 requiring that a bulk assignee or bulk buyer comply 44 with certain requirements regarding certain contracts; 45 providing unit owners with specified protections 46 regarding certain contracts; requiring that a bulk 47 buyer comply with certain requirements regarding the transfer of a unit; prohibiting a person from being 48 49 classified as a bulk assignee or bulk buyer unless 50 condominium parcels were acquired before a specified 51 date; providing for the determination of the date of 52 acquisition of a parcel; providing that the assignment 53 of developer rights to a bulk assignee or bulk buyer 54 does not release a developer from certain liabilities; 55 preserving certain liabilities for certain parties; 56 providing an effective date. 57

58 Be It Enacted by the Legislature of the State of Florida:

Page 2 of 14

	31-00775-10 2010840
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60	Section 1. Subsection (16) of section 718.103, Florida
61	Statutes, is amended to read:
62	718.103 Definitions.—As used in this chapter, the term:
63	(16) "Developer" means a person who creates a condominium
64	or offers condominium parcels for sale or lease in the ordinary
65	course of business, but does not include <u>:</u>
66	(a) An owner or lessee of a condominium or cooperative unit
67	who has acquired the unit for his or her own occupancy ;, nor
68	does it include
69	(b) A cooperative association that which creates a
70	condominium by conversion of an existing residential cooperative
71	after control of the association has been transferred to the
72	unit owners if, following the conversion, the unit owners will
73	be the same persons who were unit owners of the cooperative and
74	no units are offered for sale or lease to the public as part of
75	the plan of conversion <u>;</u> .
76	(c) A bulk assignee or bulk buyer as defined in s. 718.703;
77	or
78	(d) A state, county, or municipal entity is not a developer
79	for any purposes under this act when it is acting as a lessor
80	and not otherwise named as a developer in the <u>declaration of</u>
81	condominium association.
82	Section 2. Part VII of chapter 718, Florida Statutes,
83	consisting of sections 718.701, 718.702, 718.703, 718.704,
84	718.705, 718.706, 718.707, and 718.708, is created to read:
85	PART VII
86	DISTRESSED CONDOMINIUM RELIEF
87	718.701 Short titleThis part may be cited as the

Page 3 of 14

	31-00775-10 2010840
88	"Distressed Condominium Relief Act."
89	718.702 Legislative intent
90	(1) The Legislature acknowledges the massive downturn in
91	the condominium market which has transpired throughout the state
92	and the impact of such downturn on developers, lenders, unit
93	owners, and condominium associations. Numerous condominium
94	projects have either failed or are in the process of failing,
95	whereby the condominium has a small percentage of third-party
96	unit owners as compared to the unsold inventory of units. As a
97	result of the inability to find purchasers for this inventory of
98	units, which results in part from the devaluing of real estate
99	in this state, developers are unable to satisfy the requirements
100	of their lenders, leading to defaults on mortgages.
101	Consequently, lenders are faced with the task of finding a
102	solution to the problem in order to be paid for their
103	investments.
104	(2) The Legislature recognizes that all of the factors
105	listed in this section lead to condominiums becoming distressed,
106	resulting in detriment to the unit owners and the condominium
107	association on account of the resulting shortage of assessment
108	moneys available to support the financial requirements for
109	proper maintenance of the condominium. Such shortage and the
110	resulting lack of proper maintenance further erode property
111	values. The Legislature finds that individuals and entities
112	within Florida and in other states have expressed interest in
113	purchasing unsold inventory in one or more condominium projects,
114	but are reticent to do so because of the potential of
115	accompanying liabilities inherited from the original developer,
116	which are potentially by definition imputed to the successor

Page 4 of 14

	31-00775-10 2010840
117	purchaser, including a foreclosing mortgagee. This results in
118	the potential purchaser having unknown and unquantifiable risks,
119	and potential successor purchasers are unwilling to accept such
120	risks. The result is that condominium projects stagnate, leaving
121	all parties involved at an impasse without the ability to find a
122	solution.
123	(3) The Legislature finds and declares that it is the
124	public policy of this state to protect the interests of
125	developers, lenders, unit owners, and condominium associations
126	with regard to distressed condominiums, and that there is a need
127	for relief from certain provisions of the Florida Condominium
128	Act geared toward enabling economic opportunities within these
129	condominiums for successor purchasers, including foreclosing
130	mortgagees, while at the same time clarifying the ambiguity in
131	the law. Such relief would benefit existing unit owners and
132	condominium associations. The Legislature further finds and
133	declares that this situation cannot be open-ended without
134	potentially prejudicing the rights of unit owners and
135	condominium associations, and thereby declares that the
136	provisions of this part shall be used by purchasers of
137	condominium inventory for a specific and defined period.
138	718.703 Definitions.—As used in this part, the term:
139	(1) "Bulk assignee" means a person who:
140	(a) Acquires more than seven condominium parcels in a
141	single condominium as set forth in s. 718.707; and
142	(b) Receives an assignment of all or substantially all of
143	the rights of the developer as are set forth in the declaration
144	of condominium or in this chapter by a written instrument
145	recorded as an exhibit to the deed or as a separate instrument

Page 5 of 14

31-00775-10 2010840 146 in the public records of the county in which the condominium is 147 located. (2) "Bulk buyer" means a person who acquires more than 148 149 seven condominium parcels in a single condominium as set forth 150 in s. 718.707 but who does not receive an assignment of any 151 developer rights other than, at the bulk buyer's option, the 152 right to conduct sales, leasing, and marketing activities within 153 the condominium; the right to be exempt from the payment of 154 working capital contributions to the condominium association 155 arising out of or in connection with the bulk buyer's 156 acquisition of a bulk number of units; and the right to be 157 exempt from any rights of first refusal which may be held by the 158 condominium association and would otherwise be applicable to 159 subsequent transfers of title from the bulk buyer to any third-160 party purchaser concerning one or more units. 161 718.704 Assignment of developer rights to and assumption of 162 developer rights by bulk assignee; bulk buyer.-163 (1) A bulk assignee shall be deemed to have assumed and is 164 liable for all duties and responsibilities of a developer under 165 the declaration and this chapter, except: 166 (a) Warranties of a developer under s. 718.203(1) or s. 167 718.618, except for design, construction, development, or repair work performed by or on behalf of such bulk assignee. 168 169 (b) The obligation to: 170 1. Fund converter reserves under s. 718.618 for a unit that 171 was not acquired by the bulk assignee; or 172 2. Provide converter warranties on any portion of the 173 condominium property except as may be expressly provided by the 174 bulk assignee in the contract for purchase and sale executed

Page 6 of 14

	31-00775-10 2010840
175	with a purchaser and pertaining to any design, construction,
176	development, or repair work performed by or on behalf of the
177	bulk assignee.
178	(c) The requirement to provide the association with a
179	cumulative audit of the association's finances from the date of
180	formation of the condominium association as required by s.
181	718.301. However, the bulk assignee shall provide an audit for
182	the period for which the bulk assignee elects a majority of the
183	members of the board of administration.
184	(d) Any liability arising out of or in connection with
185	actions taken by the board of administration or the developer-
186	appointed directors before the bulk assignee elects a majority
187	of the members of the board of administration.
188	(e) Any liability for or arising out of the developer's
189	failure to fund previous assessments or to resolve budgetary
190	deficits in relation to a developer's right to guarantee
191	assessments, except as otherwise provided in subsection (2).
192	
193	Further, the bulk assignee is responsible for delivering
194	documents and materials in accordance with s. 718.705(3). A bulk
195	assignee may expressly assume some or all of the obligations of
196	the developer described in paragraphs (a)-(e).
197	(2) A bulk assignee receiving the assignment of the rights
198	of the developer to guarantee the level of assessments and fund
199	budgetary deficits pursuant to s. 718.116 shall be deemed to
200	have assumed and is liable for all obligations of the developer
201	with respect to such guarantee, including any applicable funding
202	of reserves to the extent required by law, for as long as the
203	guarantee remains in effect. A bulk assignee not receiving an

Page 7 of 14

_	31-00775-10 2010840
204	assignment of the right of the developer to guarantee the level
205	of assessments and fund budgetary deficits pursuant to s.
206	718.116 or a bulk buyer is not deemed to have assumed and is not
207	liable for the obligations of the developer with respect to such
208	guarantee, but is responsible for payment of assessments in the
209	same manner as all other owners of condominium parcels.
210	(3) A bulk buyer is liable for the duties and
211	responsibilities of the developer under the declaration and this
212	chapter only to the extent provided in this part, together with
213	any other duties or responsibilities of the developer expressly
214	assumed in writing by the bulk buyer.
215	(4) An acquirer of condominium parcels is not considered a
216	bulk assignee or a bulk buyer if the transfer to such acquirer
217	was made prior to the effective date of this Distressed
218	Condominium Relief Act or was made with the intent to hinder,
219	delay, or defraud any purchaser, unit owner, or the association,
220	or if the acquirer is a person who would constitute an insider
221	under s. 726.102(7).
222	(5) An assignment of developer rights to a bulk assignee
223	may be made by the developer, a previous bulk assignee, or a
224	court of competent jurisdiction acting on behalf of the
225	developer or the previous bulk assignee. At any particular time,
226	there may be no more than one bulk assignee within a
227	condominium, but there may be more than one bulk buyer. If more
228	than one acquirer of condominium parcels in the same condominium
229	receives an assignment of developer rights from the same person,
230	the bulk assignee is the acquirer whose instrument of assignment
231	is recorded first in applicable public records.
232	718.705 Board of administration; transfer of control

Page 8 of 14

1	31-00775-10 2010840
233	(1) For purposes of determining the timing for transfer of
234	control of the board of administration of the association to
235	unit owners other than the developer under s. 718.301(1)(a) and
236	(b), if a bulk assignee is entitled to elect a majority of the
237	members of the board, any condominium parcel acquired by the
238	bulk assignee shall not be deemed to be conveyed to a purchaser,
239	or to be owned by an owner other than the developer, until such
240	condominium parcel is conveyed to an owner who is not a bulk
241	assignee.
242	(2) Unless control of the board of administration of the
243	association has already been relinquished pursuant to s.
244	718.301(1), the bulk assignee is obligated to relinquish control
245	of the association in accordance with s. 718.301(1) or (2) and
246	this part as if the bulk assignee were the developer.
247	(3) When a bulk assignee relinquishes control of the board
248	of administration, the bulk assignee shall deliver all of those
249	items required by s. 718.301(4). However, the bulk assignee is
250	not required to deliver items and documents not in the
251	possession of the bulk assignee during the period during which
252	the bulk assignee was entitled to elect not less than a majority
253	of the members of the board of administration. In conjunction
254	with the acquisition of condominium parcels, a bulk assignee
255	shall undertake a good faith effort to obtain the documents and
256	materials required to be provided to the association pursuant to
257	s. 718.301(4). To the extent the bulk assignee is not able to
258	obtain all of such documents and materials, the bulk assignee
259	shall certify in writing to the association the names or
260	descriptions of the documents and materials that were not
261	obtainable by the bulk assignee. Delivery of the certificate

Page 9 of 14

ī	31-00775-10 2010840
262	relieves the bulk assignee of responsibility for the delivery of
263	the documents and materials referenced in the certificate as
264	otherwise required under ss. 718.112 and 718.301 and this part.
265	The responsibility of the bulk assignee for the audit required
266	by s. 718.301(4) shall commence as of the date on which the bulk
267	assignee elected a majority of the members of the board of
268	administration.
269	(4) If a conflict arises between the provisions or
270	application of this section and s. 718.301, this section shall
271	prevail.
272	(5) Failure of a bulk assignee or bulk buyer to
273	substantially comply with all the requirements contained in this
274	part shall result in the loss of all protections or exemptions
275	provided under this part.
276	718.706 Specific provisions pertaining to offering of units
277	by a bulk assignee or bulk buyer
278	(1) Before offering any units for sale or for lease for a
279	term exceeding 5 years, a bulk assignee or a bulk buyer shall
280	file the following documents with the division and provide such
281	documents to a prospective purchaser or tenant:
282	(a) An updated prospectus or offering circular, or a
283	supplement to the prospectus or offering circular, filed by the
284	creating developer prepared in accordance with s. 718.504, which
285	shall include the form of contract for purchase and sale in
286	<pre>compliance with s. 718.503(1)(a);</pre>
287	(b) An updated Frequently Asked Questions and Answers
288	sheet;
289	(c) The executed escrow agreement if required under s.
290	718.202; and

Page 10 of 14

	31-00775-10 2010840
291	(d) The financial information required by s. 718.111(13).
292	However, if a financial information report does not exist for
293	the fiscal year before acquisition of title by the bulk assignee
294	or bulk buyer, or accounting records cannot be obtained in good
295	faith by the bulk assignee or the bulk buyer which would permit
296	preparation of the required financial information report, the
297	bulk assignee or bulk buyer is excused from the requirement of
298	this paragraph. However, the bulk assignee or bulk buyer must
299	include in the purchase contract the following statement in
300	conspicuous type:
301	
302	THE FINANCIAL INFORMATION REPORT REQUIRED UNDER SECTION
303	718.111(13), FLORIDA STATUTES, FOR THE IMMEDIATELY PRECEDING
304	FISCAL YEAR OF THE ASSOCIATION IS NOT AVAILABLE OR CANNOT BE
305	CREATED BY THE SELLER AS A RESULT OF INSUFFICIENT ACCOUNTING
306	RECORDS OF THE ASSOCIATION.
307	
308	(2) Before offering any units for sale or for lease for a
309	term exceeding 5 years, a bulk assignee shall file with the
310	division and provide to a prospective purchaser a disclosure
311	statement that must include, but is not limited to:
312	(a) A description of any rights of the developer which have
313	been assigned to the bulk assignee;
314	(b) The following statement in conspicuous type:
315	
316	THE SELLER IS NOT OBLIGATED FOR ANY WARRANTIES OF THE DEVELOPER
317	UNDER SECTION 718.203(1) OR SECTION 718.618, FLORIDA STATUTES,
318	AS APPLICABLE, EXCEPT FOR DESIGN, CONSTRUCTION, DEVELOPMENT, OR
319	REPAIR WORK PERFORMED BY OR ON BEHALF OF SELLER.

Page 11 of 14

	31-00775-10 2010840
320	
321	(c) If the condominium is a conversion subject to part VI,
322	the following statement in conspicuous type:
323	
324	THE SELLER HAS NO OBLIGATION TO FUND CONVERTER RESERVES OR TO
325	PROVIDE CONVERTER WARRANTIES UNDER SECTION 718.618, FLORIDA
326	STATUTES, ON ANY PORTION OF THE CONDOMINIUM PROPERTY EXCEPT AS
327	MAY BE EXPRESSLY REQUIRED OF THE SELLER IN THE CONTRACT FOR
328	PURCHASE AND SALE EXECUTED BY THE SELLER AND THE DEVELOPER AND
329	PERTAINING TO ANY DESIGN, CONSTRUCTION, DEVELOPMENT, OR REPAIR
330	WORK PERFORMED BY OR ON BEHALF OF THE SELLER.
331	
332	(3) In addition to the requirements set forth in subsection
333	(1), a bulk assignee or bulk buyer must comply with the
334	nondeveloper disclosure requirements set forth in s. 718.503(2)
335	before offering any units for sale or for lease for a term
336	exceeding 5 years.
337	(4) While in control of the board of administration of the
338	association, a bulk assignee may not authorize, on behalf of the
339	association:
340	(a) The waiver of reserves or the reduction of funding of
341	the reserves in accordance with s. 718.112(2)(f)2., unless
342	approved by a majority of the voting interests not controlled by
343	the developer, bulk assignee, and bulk buyer; or
344	(b) The use of reserve expenditures for other purposes in
345	accordance with s. 718.112(2)(f)3., unless approved by a
346	majority of the voting interests not controlled by the
347	developer, bulk assignee, and bulk buyer.
348	(5) A bulk assignee or bulk buyer shall comply with all the

Page 12 of 14

31-00775-10 2010840 349 requirements of s. 718.302 regarding any contracts entered into 350 by the association during the period the bulk assignee or bulk 351 buyer maintains control of the board of administration. Unit 352 owners shall be afforded all the protections contained in s. 353 718.302 regarding agreements entered into by the association 354 before unit owners other than the developer, bulk assignee, or 355 bulk buyer elected a majority of the board of administration. 356 (6) A bulk buyer shall comply with the requirements 357 contained in the declaration regarding any transfer of a unit, including sales, leases, and subleases. A bulk buyer is not 358 359 entitled to any exemptions afforded a developer or successor 360 developer under this chapter regarding any transfer of a unit, including sales, leases, or subleases. 361 362 718.707 Time limitation for classification as bulk assignee 363 or bulk buyer.-A person acquiring condominium parcels may not be 364 classified as a bulk assignee or bulk buyer unless the 365 condominium parcels were acquired before July 1, 2012. The date 366 of such acquisition shall be determined by the date of recording 367 of a deed or other instrument of conveyance for such parcels in 368 the public records of the county in which the condominium is 369 located or by the date of issuance of a certificate of title in 370 a foreclosure proceeding with respect to such condominium 371 parcels. 372 718.708 Liability of developers and others.-An assignment 373 of developer rights to a bulk assignee or bulk buyer does not release the creating developer from any liabilities under the 374 375 declaration or this chapter. This part does not limit the 376 liability of the creating developer for claims brought by unit 377 owners, bulk assignees, or bulk buyers for violations of this

Page 13 of 14

	31-00775-10 2010840
378	chapter by the creating developer, unless specifically excluded
379	in this part. Nothing contained within this part waives,
380	releases, compromises, or limits the liability of contractors,
381	subcontractors, materialmen, manufacturers, architects,
382	engineers, or any participant in the design or construction of a
383	condominium for any claim brought by an association, unit
384	owners, bulk assignees, or bulk buyers arising from the design
385	of the condominium, construction defects, misrepresentations
386	associated with condominium property, or violations of this
387	chapter, unless specifically excluded in this part.
388	Section 3. This act shall take effect upon becoming a law.